If you are thinking about the **Real Estate and Land Use** concentration, you are preparing for practice in:

- Small, midsize, or large law firm
- Municipal government law department
- Local, state, or federal agency
- Private sector development company
- Private company with significant real estate holdings
- Large non-profits, such as hospitals, with such holdings

You may do any of the following in practice:

- Advise private, civic, and public agency clients regarding applicable land use regulations
- Assist these clients in reviewing development proposals with an eye toward furthering, improving, or opposing them.
- Bring or defend actions challenging state and local government decisions regarding land use and development
- Represent buyers, sellers, developers, banks, and investors in structuring and executing transactions for the transfer, lease, development, and financing of real estate
- Advise clients regarding the close relationship between real estate transactions and state and local land use regulation

**To complete the Real Estate and Land Use concentration, you must complete a minimum of 15 credits in real estate and land use courses (with at least 9 credits in Required Courses). Specifically,**

You must take 9 credits from the following **Required Courses** as early as possible:

- Commercial Real Estate Transactions: Skills (3) **or** Finance and the Real Estate Business (2)
- Land Use Law (3)
- Real Estate Transactions and Finance (4)

You must take at least one of the following **Experiential Courses**:

- Advanced Land Use & Sustainable Development Seminar (Theory) **or** (Skills) (2)
- Legal Services Externship or Guided Externship (2 or 3)
- Real Estate Law Externship (2 or 3)

You must earn the balance of your credits from one or more of the following **Elective Courses**:

<table>
<thead>
<tr>
<th>Administrative Law (3)</th>
<th>Environmental Dispute Resolution (3)</th>
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<tbody>
<tr>
<td>Advanced Land Use Seminar (2)</td>
<td>Finance and the Real Estate Business (2)</td>
</tr>
<tr>
<td>Advanced Real Property (3)</td>
<td>Historic Preservation (2)</td>
</tr>
<tr>
<td>Commercial Leasing (2 or 3)</td>
<td>Housing Development &amp; Discrimination (2)</td>
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<tr>
<td>Commercial Real Estate Transactions: Skills (3)</td>
<td>Sustainable Development Law Survey (3)</td>
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<tr>
<td>Construction Law (2)</td>
<td>Workouts (2)</td>
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<tr>
<td>Environmental Commercial Transactions (2)</td>
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</tbody>
</table>
In order to qualify for the Concentration, you must achieve an average of B or better in Concentration courses, with no grade below a C. You must maintain an overall GPA of 2.5 or better. You should consult with the following faculty regarding this concentration (including recommended sequencing): Prof. Shelby Green