ORAL ARGUMENT JUDGING CRITERIA GUIDELINES

The party that a team represents is chosen randomly. Therefore, each oralist should be judged on his/her ability to argue the assigned position rather than on the merits of the case.

ORGANIZATION & PREPARATION  
10 POINTS

- Does counsel state who he/she is and who he/she is representing, introduce the issues and facts clearly, present a strong opening, argue the strongest point first and present a persuasive and generalized conclusion?
- Is counsel clearly prepared and familiar with the cases on which his/her arguments rely?
- If rebuttal is used, is it used effectively?

COURTROOM PRESENTATION  
10 POINTS

- Is counsel’s presentation appropriately paced, free of mannerisms and loud enough?
- Does counsel use inflection to avoid monotone delivery, make eye contact with the bench, balance due deference with a forceful and professional argument, read arguments or argue them and “stick to his/her guns”?
- Is counsel poised and tactful under pressure?
- Most importantly, is counsel’s presentation the most convincing and persuasive, regardless of the merits of the case?

HANDLING OF QUESTIONS  
15 POINTS

- Does counsel answer questions directly and on point, properly turn the questions to his/her client’s own advantage?

LEGAL REASONING  
15 POINTS

- Does counsel use the best authorities, make policy arguments properly, emphasize the strongest points, anticipate opening arguments, persuasively distinguish opposing authority, and convincingly apply the argument and authorities to the facts of the case?

ADJUSTMENT

- If you do not feel that the total score represents the score that the individual oralist deserves, you may wish to adjust each oralist’s score up or down.

TOTAL 50 POINTS